

Ron Giuntini – Biography

Ron Giuntini has over 35 years of experience in the B2B Aftermarket; from commercial airliners, to business jets, to rotary aircraft, to weapon systems, to construction and material handling equipment, to computers, to measuring instruments, and much more. He was responsible for a \$100 million per year global Aftermarket business unit for an OEM, where he was involved in parts sales, technical support, warranty management, multi-year service contracts, product improvements and much more. As a management consultant he has worked for such companies as United Technologies, GE, Textron, Rockwell, Oshkosh, Northrup Grumman, Lockheed, General Dynamics and many others. He recently launched a start-up, G35 Software that will provide a cloud-based application software product that will empower global B2B sales team to configure and price quotes that land, amend and renew multi-year Aftermarket service contracts.